



CK Sales Inc.

# COMPANY UPDATE



## CK Sales Is Growing

In 2025 CK Sales expanded our sales coverage territory to include NC, SC, GA, and FL. CK Sales now covers the entire East Coast from Maine to Florida. We also added four new sales reps for a total of 12 Sales Professionals. Our new Sales Reps are:

- Rob Gilooly- Bethlehem PA
- Jeff Ross- Springfield MA
- Rick Kissler- Baltimore MD
- Matt Kavanagh- Raleigh NC



## CK Sales Wins Nu-Calgon Sales Achievement for 27th Year

CK Sales exceeded Nu-Calgon's 2025 sales achievement quota for the NY Metro/NJ territory for the 27th time. Jim Cunningham received the award for his NY Metro team of Alejandro Reanos, Joe McIlvain, and John Cunningham at the Nu Calgon annual sales meeting in Nashville TN. Shown below are DeWight Wallace, Brian Butler, Jim Cunningham and Marci Zweifel.

## CK Sales Holds Annual Sales Meeting

CK Sales held their annual sales meeting on December 16th and 17th at the Westin Hotel in Mount Laurel, NJ. The meeting included a review of 2025, product technical training, sales and presentation training, and company awards followed by a delicious and entertaining group dinner at the Monterey Grill.

(Pictured Left; Matt Doty and Matt Kavanagh giving an Inficon "Test and Tune" Training to the rest of the CK Sales Team)



## Robert Doty wins the 2025 D.O.G. Award

Robert Doty won the 2025 CK Sales D.O.G. Award. This award recognizes the CK Salesperson for outstanding performance in 2025 and exemplifying those important and necessary sales traits of Determination, Optimism, and Getting it done! The winner receives the DOG Trophy and \$500.

(Pictured Right; Robert receiving the DOG trophy presented by Jim Cunningham and Brian Kavanagh)



## CK Sales Hosts United Refrigeration for our two Annual Golf Outings

CK Sales held their annual CK/UR Golf Outings for the NY Metro/ North Jersey region and the South Jersey/Philadelphia regions of United Refrigeration. CK Sales hosted UR branch managers and sales personnel at Spook Rock Golf Club in Suffern NY for the northern region, and at Pennsauken Country Club in Pennsauken NJ for the southern region. A good time was had by all!



# Territory Updates

## Inficon Expands CK Sales Territory



Inficon Inc., the world leader in refrigerant leak detection, expanded CK Sales' territory from the MD and VA territory to include the NC, SC, and GA territory as well as the NY Metro Territory which includes NY City, Long Island, NJ, DE, and Eastern PA. We are extremely excited to represent a company like Inficon in such a large portion of our Territory.

## Kepler X Appoints CK Sales Inc.



Kepler X, a manufacturer of residential and light commercial HVACR equipment has appointed CK Sales, Inc. to represent their equipment lines in our entire territory, from Florida to Maine.

## LH Dottie Expands CK Sales Territory



LH Dottie expanded CK Sales territory to include North and South Carolina. CK Sales now represents LH Dottie in the bulk of our coverage area from Maine to South Carolina.

## CK Sales Now Representing NCP in the Carolinas



National Comfort Products appointed CK Sales Inc. to represent their HVAC Equipment product line in NC and SC.

## Browning Expands CK Sales Territory



Browning Belts and Sheaves expanded CK Sales territory to include the NY Metro region through VA. We now represent Browning from Maine to Virginia.



C2308



C2930



C5541



SU2534



C4425



SU474



C7913



C1722



C1722



C5522



C6121



C932

## We'll be at AHR Las Vegas

We will be at AHR 2026 in Las Vegas. Reach out to us or find us supporting our vendors at their booths listed here!

